

Supplementary Material for the Fiscal Year 2013

(April 1, 2013 ~ March 31, 2014)

Yusen Logistics Co., Ltd.

	Page
1. Summary of Consolidated Statement of Income	3
2. Net Sales and Operating Income by Geographical Segment	4
3. Summary of Consolidated Balance Sheet	5
4. Summary of Consolidated Statement of Cash Flows	6
5. Consolidated Business Results	7
6. Summary of Consolidated Forecasts for FY14	8
7. Consolidated Forecasts for FY14 by Geographical Segment	9

1. Summary of Consolidated Statement of Income

(Million yen)

P/L	FY12	FY13	Comparison	YoY ratio
Net Sales	339,049	406,040	66,991	19.8%
Gross Profit	52,315	64,928	12,613	24.1%
Gross Profit Ratio (%)	15.4%	16.0%	-	-
Operating Income	1,659	4,523	2,864	172.7%
Operating Income Ratio (%)	0.5%	1.1%	-	-
Ordinary Income	2,744	4,942	2,198	80.1%
Extraordinary Income	1,555	288	△1,267	△81.5%
Extraordinary Loss	225	73	△152	△67.6%
Income before Income Taxes	4,074	5,157	1,083	26.6%
Income Taxes	1,605	2,438	833	51.9%
Minority Interests in Net Income of Consolidated Subsidiaries	1,350	1,404	54	4.0%
Net Income	1,119	1,315	196	17.5%

Exchange rate	FY12	FY13
USD	JPY 82.33	JPY 99.75
EURO	JPY 106.48	JPY 133.38

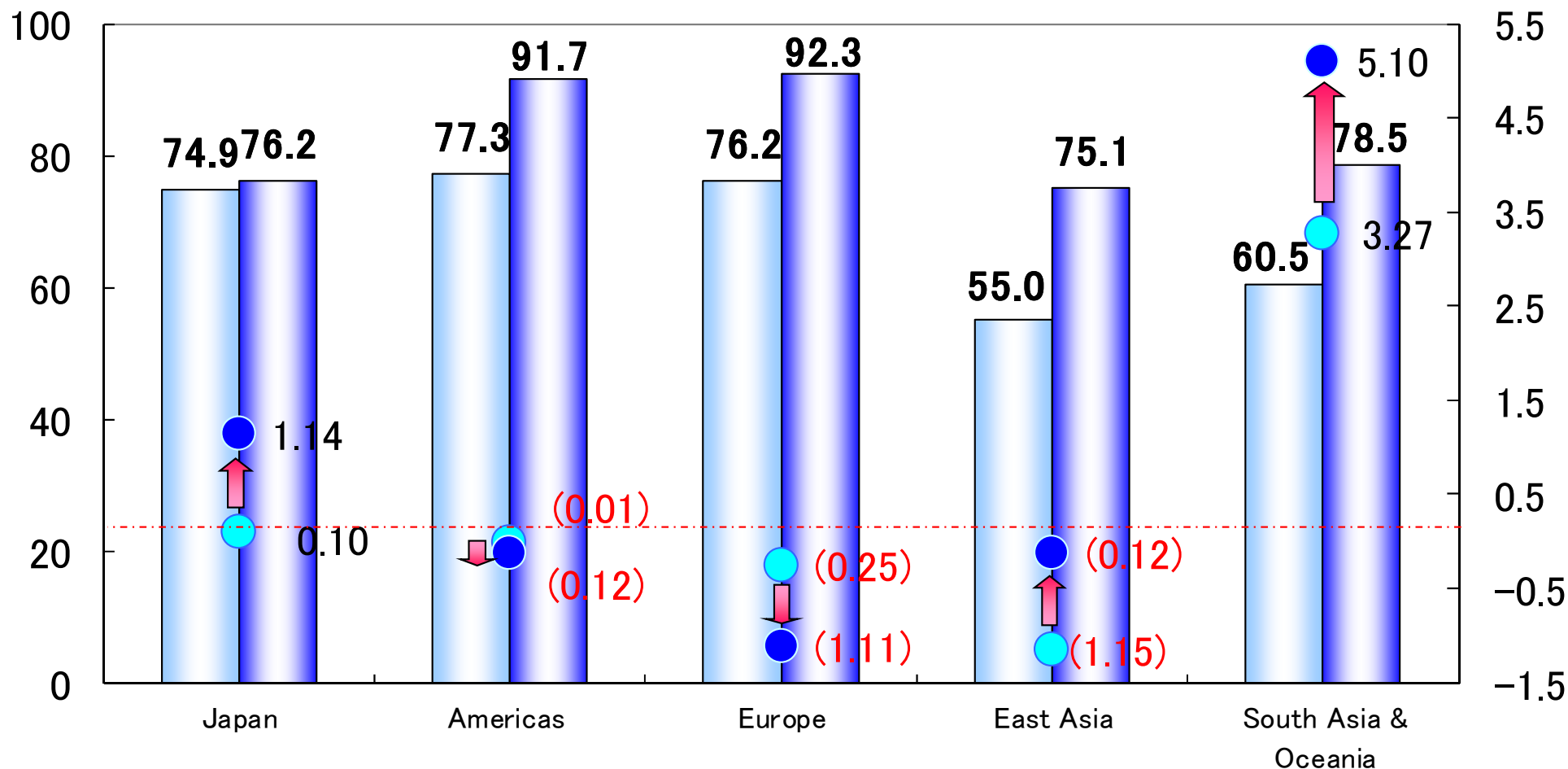
2. Net Sales and Operating Income by Geographical Segment

Net Sales

(Billion yen)

Operating Income/Loss

(Billion yen)



□ Net Sales (FY12) □ Net Sales (FY13) ● Operating Income (FY12) ● Operating Income (FY13)

3. Summary of Consolidated Balance Sheet

(Million yen)

B/S	As of March 31, 2013	As of March 31, 2014	Comparison	Y o Y ratio
Current Assets	104,700	115,068	10,368	9.9%
Fixed Assets	68,964	74,855	5,891	8.5%
Total Assets	173,664	189,923	16,259	9.4%
Current Liabilities [Short-term dept]	62,025 (3,339)	68,794 (8,262)	6,769 (4,923)	10.9% (147.4%)
Long-Term Liabilities [Long-term debt]	19,349 (12,895)	20,679 (12,814)	1,330 (△81)	6.9% (△0.6%)
Total Liabilities	81,374	89,473	8,099	10.0%
Total Equity	92,290	100,450	8,160	8.8%
Total Liabilities and Equity	173,664	189,923	16,259	9.4%
Exchange rate (as of Mar.31, 2014)	USD	EURO		
	JPY 102.92	JPY 141.65		
Shareholders' Equity Ratio	As of Mar. 31, 2013	As of Mar. 31, 2014		
	36.4%	36.0%		

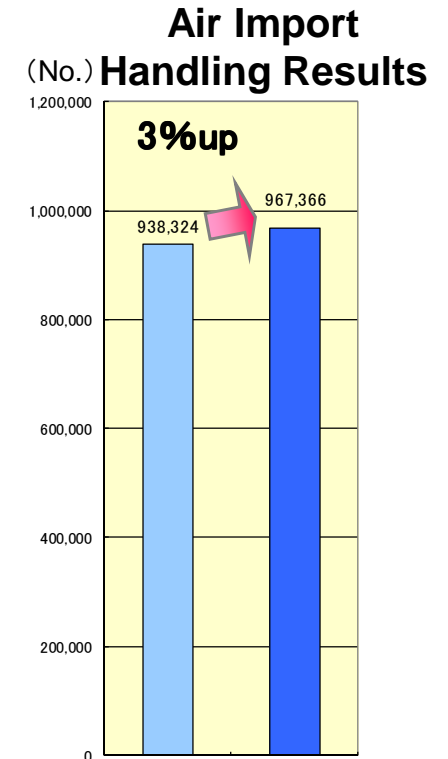
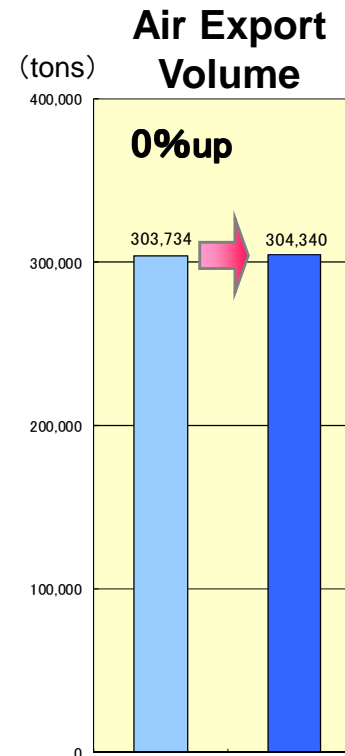
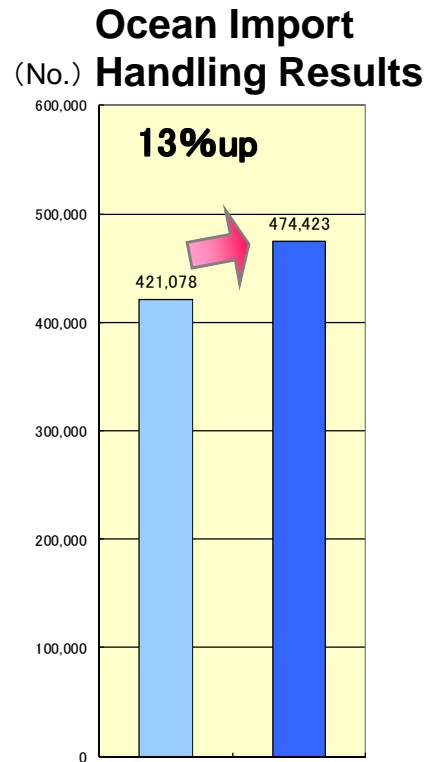
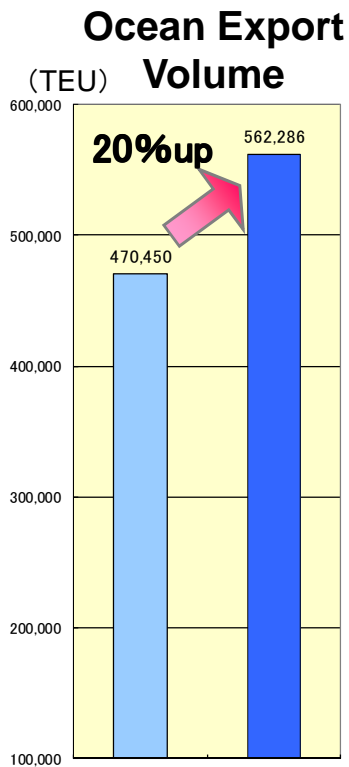
4. Summary of Consolidated Statement of Cash Flows

(Million yen)

CF	FY12	FY13	Comparison	Y to Y ratio
Net cash provided by (used in) operating activities	8,910	6,280	△2,630	△29.5%
Net cash provided by (used in) investing activities	△9,694	△6,896	2,798	△28.9%
Net cash provided by (used in) financing activities	△1,049	2,481	3,530	-
Cash and cash equivalents, end of year	24,467	27,694	3,227	13.2%

5. Consolidated Business Results

	FY12	FY13	Comparison	Y o Y ratio
Ocean Export Volume (TEU)	470,450	562,286	91,836	20%
Ocean Import Handling Results (No.)	421,078	474,423	53,345	13%
Air Export Volume (tons)	303,734	304,340	606	0%
Air Import Handling Results (No.)	938,324	967,366	29,042	3%



■ FY12 ■ FY13

※TEU and tons are rounded to the nearest whole number.

6. Summary of Consolidated Forecasts for FY14

(Million yen)

	FY13 Results	Forecasts for FY14
Net Sales	406,040	430,000
Operating Income	4,523	6,500
Operating Income Ratio	1.1%	1.5%
Ordinary Income	4,942	6,500
Net Income	1,315	2,100

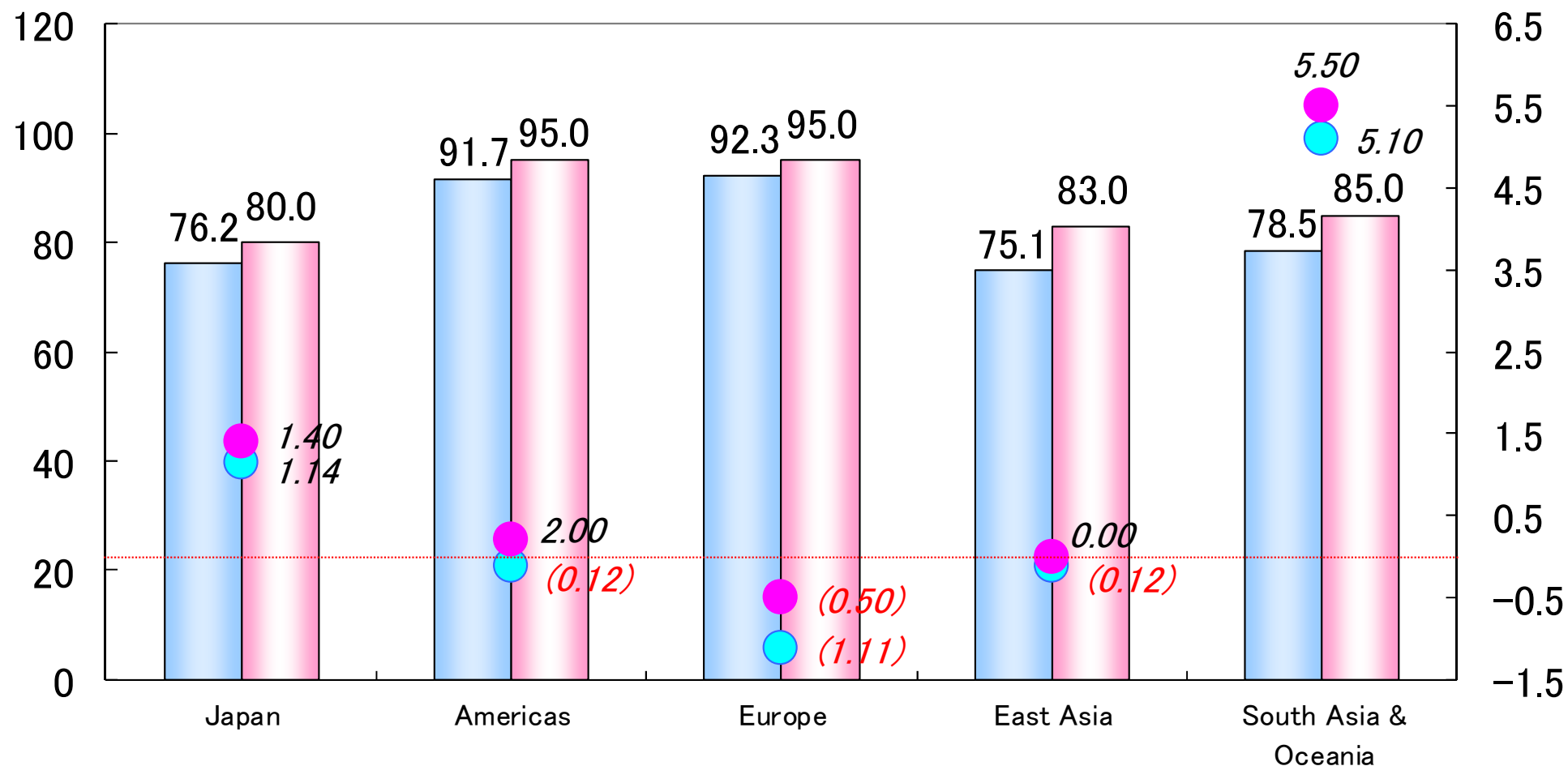
Foreign Exchange
Rate Assumption

USD	JPY99.75	JPY100.00
EURO	JPY133.38	JPY140.00

7. Consolidated Forecasts for FY14 by Geographic Segment

Net Sales
(Billion yen)

Operating Income/Loss
(Billion yen)



Net Sales (FY13)
 Net Sales (FY14)
 Operating Income (FY13)
 Operating Income (FY14)

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